| HGAC | **CONTRACT PRICING WORKSHEET**
For Standard Equipment Purchases | **Contract No.:** | **SC01-12** | **Date Prepared:** | 28-Aug-12 |

This Form must be prepared by Contractor, and provided to End User to attach to Purchase Order, with copy to H-GAC.
The H-GAC administrative fee shall be calculated and shown as a separate line item. Please type or print legibly.

Buying Agency:	City of Sparks, NV	**Contractor:**	Kinloch Equipment & Supply, Inc.
Contact Person:	Mr. Andrew Hummel PE	**Prepared By:**	Todd Kinloch
Phone:	(775) 420-9771	**Phone:**	713-473-6213
Fax:	(775) 353-1635	**Fax:**	713-473-7858
Email:	ahummel@cityofsparks.us	**Email:**	tkinloch@kinlochequip.com
Product Code:	**G040**	**Description:**	Truck/Van mounted with "Panorama System"

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: 299,183

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	
		Subtotal B:	0

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
3-User Concurrent GIS License added to ESRI ArcMap	$4,853.50		
		Subtotal C:	$4,853.50

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	**For this transaction the percentage is:**	2%

D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

Description	Cost	Description	Cost
		Subtotal D:	0

E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)			304036.5
Quantity Ordered: 1	**X Subtotal of A + B + C + D:** 304036.5	**= Subtotal E:**	304036.5

F. H-GAC Fee Calculation (From Current Fee Tables)	**Subtotal F:**	

G. Trade-Ins / Other Allowances / Special Discounts

Description	Cost	Description	Cost	
			Subtotal G:	0

Delivery Date: 10-12 weeks from rec. of chassis	**H. Total Purchase Price (E+F+G):**	304036.5